Let Alliance rental index report

The Let Alliance Rental Index represents the largest, most insightful, and up-to-date view on the UK's private rented sector. With data qualified through high-quality tenant referencing, conducted on behalf of over 4,500 UK letting agents, the trends reported within the Index are based on brand new tenancies and agreed rents, giving the most relevant insight into changes in the Private Rented Sector.

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Industry insight

Recent weeks have seen the value of pound sterling dropping rapidly and concerns over rising mortgage rates. Combined with high energy prices and rising expenses across the board, it is fair to say that it is a worrying time for the private rental sector and the country as a whole.



Andy Halstead



A perfect storm

The rising cost of living is likely to see more tenants unable to afford their rent payments, and spiralling mortgage rates are making things harder for landlords. Several factors are combining to result in more and more landlords leaving the market, sadly depleting an already inadequate supply of rental properties to meet tenants' demand. This will only result in further increases in the average rent price at a time when tenants can ill afford to take on extra expense, and landlords can ill afford to miss out on rent payments.

Uncertainty for landlords and tenants

A high cost of living, resulting in tenants struggling to pay their rent, does not suit anyone, as neither landlords nor tenants can approach the coming months with certainty about their immediate financial situation. We hope that the outlook improves in the coming weeks and months.

Let Alliance rental index report

September 2022

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Regional focus



In conjunction with Dataloft

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Average rents and change in rents





Average rent

£1,159

Average rents across the UK continue to rise. In September the average rent reached a new peak of £1,143, outside of London rents rose to £971 per month.



Change monthly

+1.4%

The monthly rate of growth, at 1.4%, was the same as seen in August and the highest September growth rate reported in this survey.



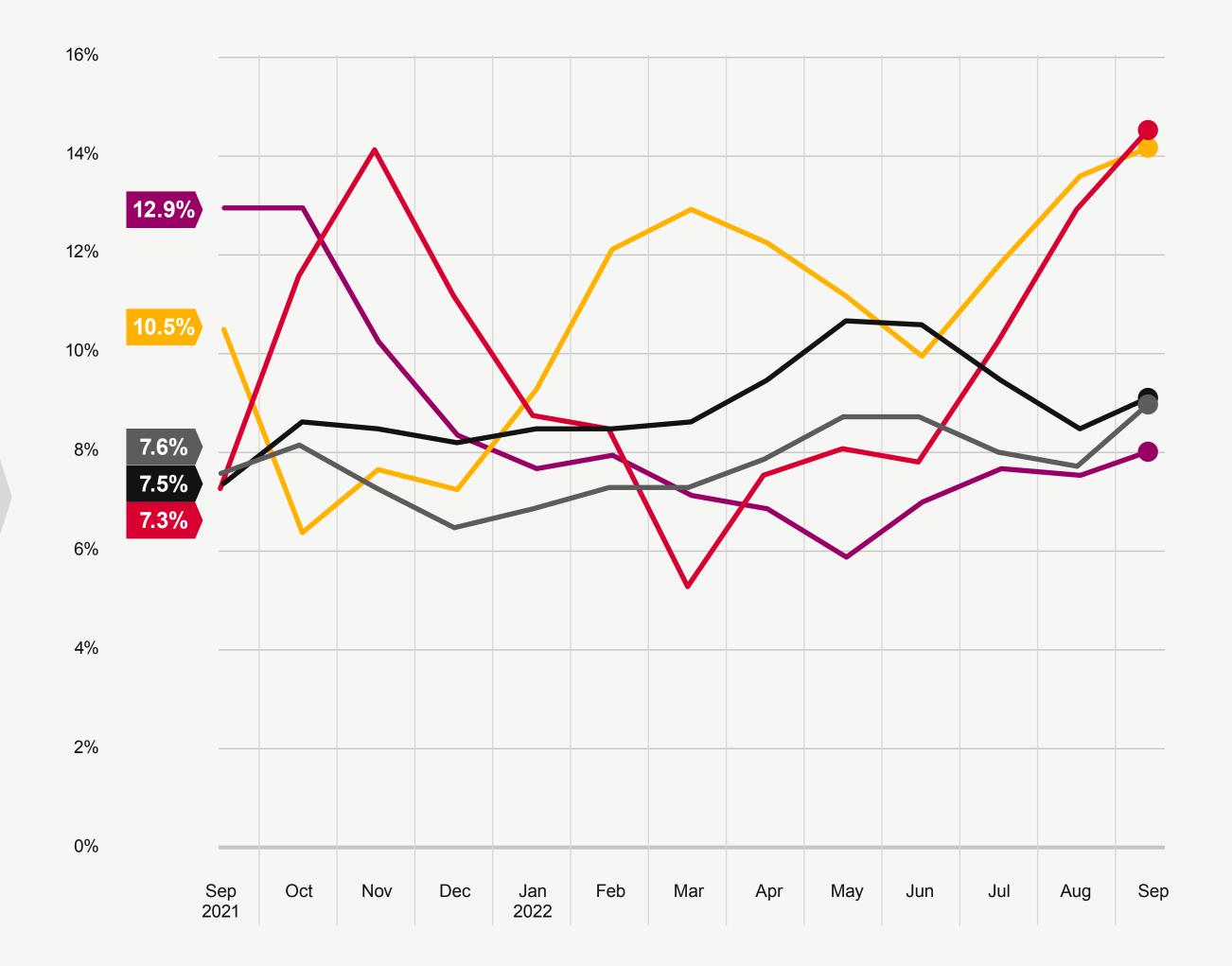
Change annual

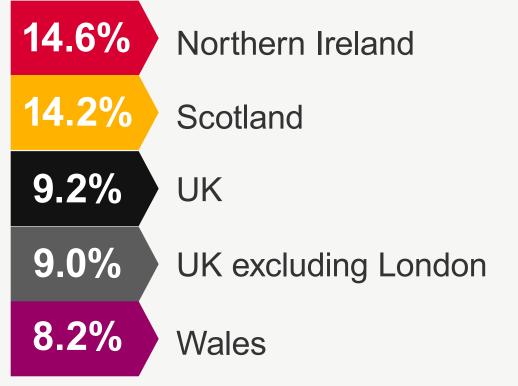
+9.2%

Excluding London, an annual growth rate of 9% is the highest level reported. Strongest rental growth is currently in Northern Ireland and Scotland.

September 2022

Annual change September 2021 to September 2022





Showing annual change in rents, September 2022 vs September 2021. Average rents are based on agreed rents for tenancies started in each month.



UK and

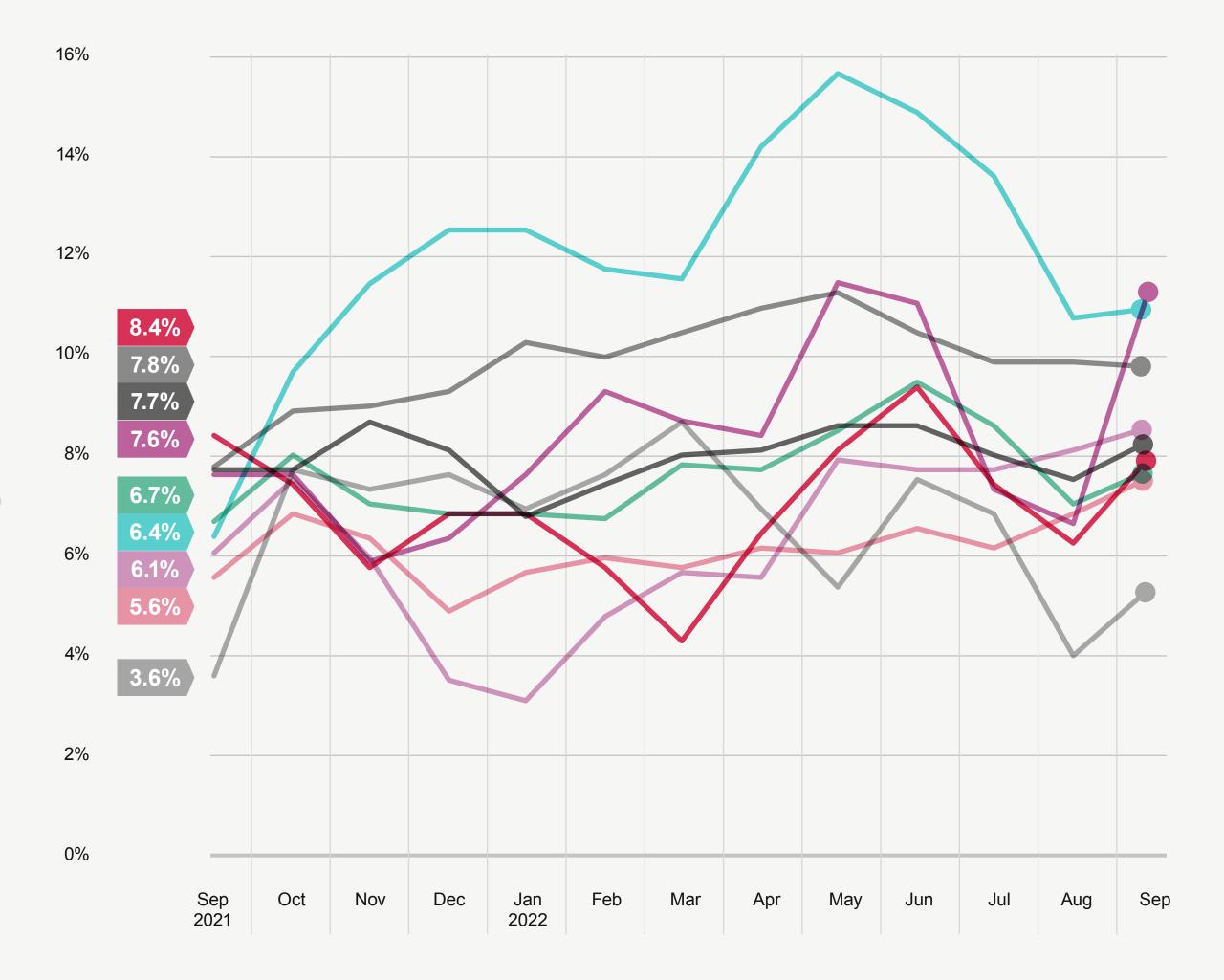
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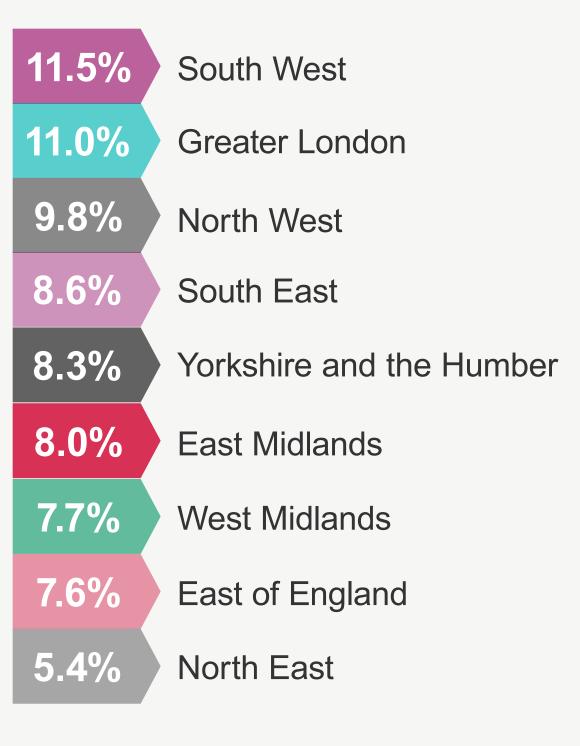
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Annual change September 2021 to September 2022





Showing annual change in rents, September 2022 vs September 2021. Average rents are based on agreed rents for tenancies started in each month.

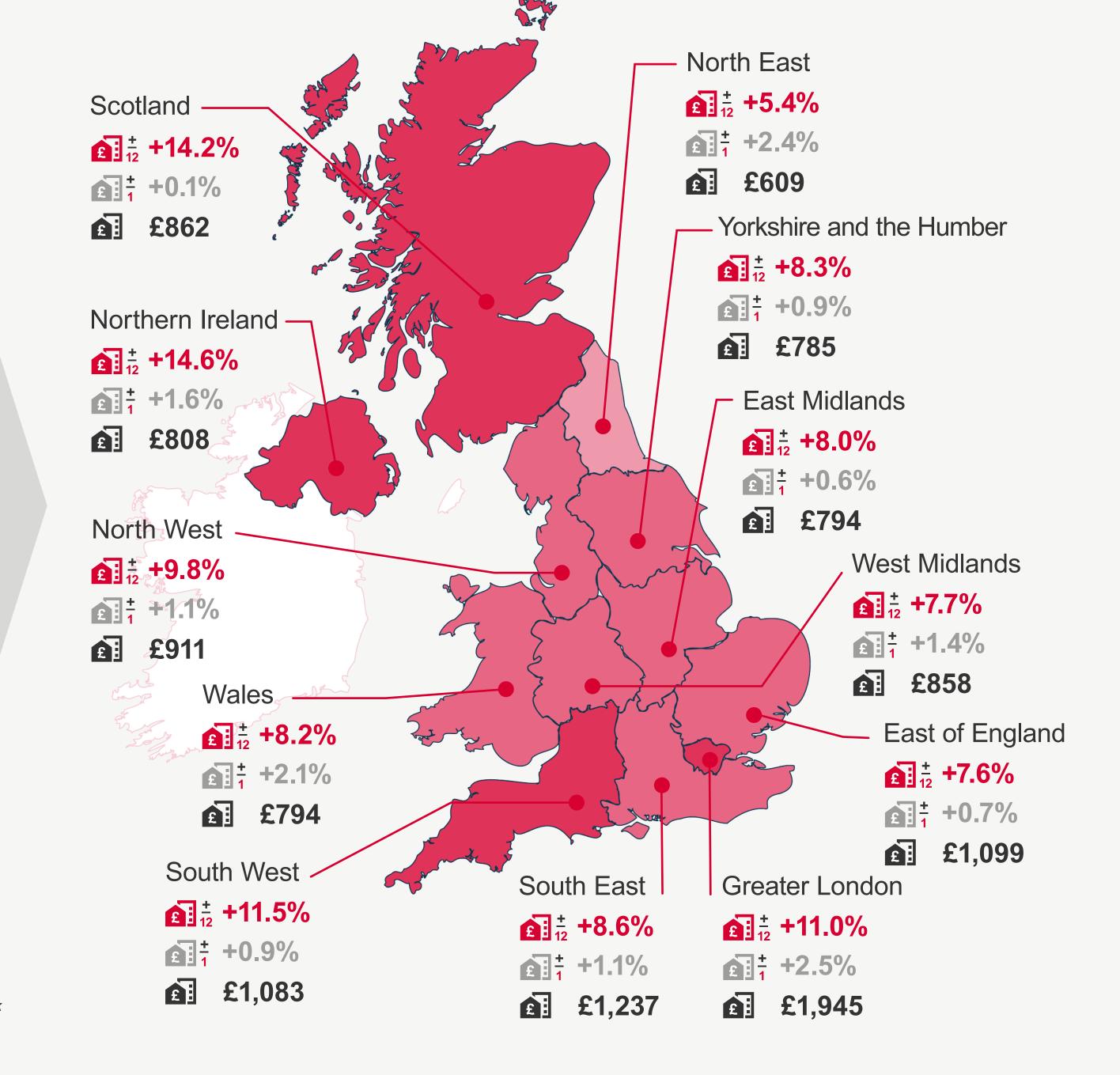
England by region







In conjunction with Dataloft

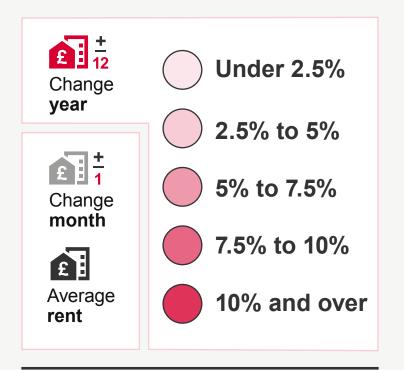




Annual change

September 2022

September 2021 to September 2022





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Next Regional discount / premium

Regional

premium

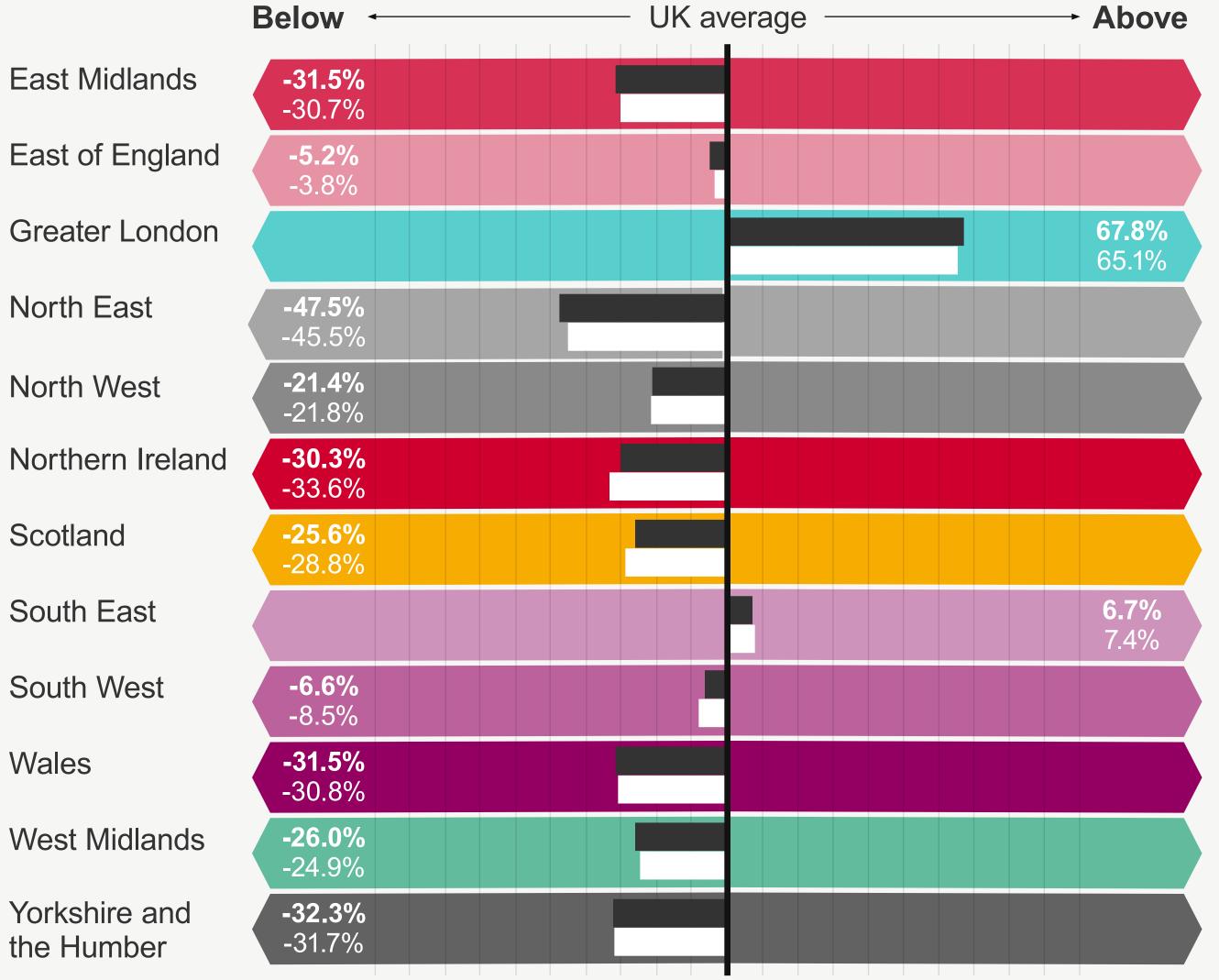
to UK

average

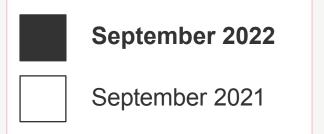
discount /

East Midlands









Showing how regional rents compared to the UK average in September 2022 and a year earlier, i.e., average rents in the East Midlands in September 2022 were 31.5% below the national average. However, in September 2021 they were 30.7% below the national average.

THE RENTAL INDEX



London focus





Average rent

£1,945

London rents saw a 2.5% increase in September, just above the September 2021 figure, as demand was boosted by students and recent graduates starting new jobs.



Change annual

+11.0%

The annual rate of growth has been in double digits now for the last 11 months with rents continuing to reach new highs.



Strongest performer

+19.8%

Bexley and Greenwich

The south east London area of Bexley and Greenwich is curently seeing rents rise at the fastest pace, up almost 20% on a year ago.



September 2022



Annual change September 2021 to September 2022



+7.0%

+14.6%

+19.8%

+11.4%



£1,429

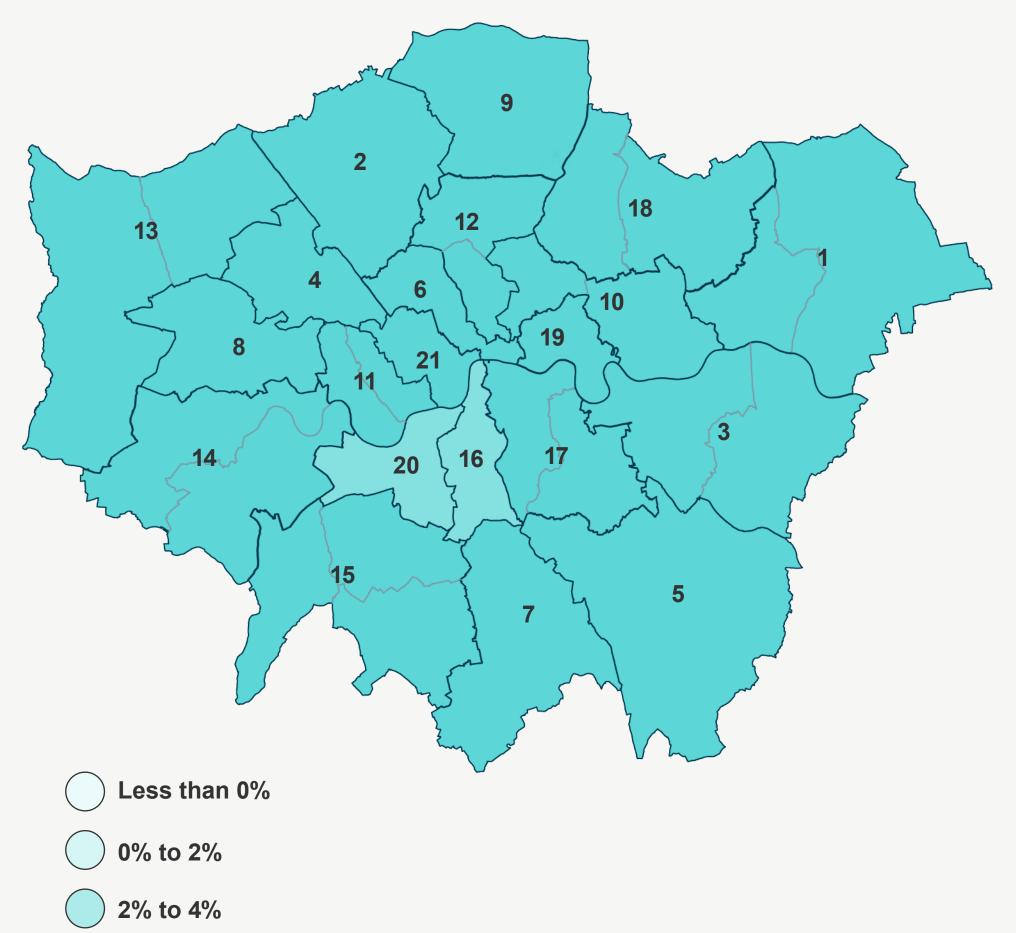
£1,844

£1,671

£1,834







Aggregations of London Boroughs are based on the NUTS2 statistical

6% and over classification model.

4% to 6%

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By borough

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5	Bromley	+12.4%	£1,679
6	Camden, City of London	+10.1%	£2,371
7	Croydon	+9.3%	£1,329
8	Ealing	+17.2%	£1,883
9	Enfield	+8.5%	£1,681
10	Hackney and Newham	+15.7%	£1,783
11	Hammersmith, Fulham, Kensington and Chelsea	+10.3%	£2,398
12	Haringey and Islington	+12.7%	£2,038
13	Harrow and Hillingdon	+13.3%	£1,578
14	Hounslow and Richmond	+18.5%	£1,822
15	Merton, Kingston upon Thames and Sutton	+14.6%	£1,720
16	Lambeth	+4.0%	£2,476
17	Lewisham and Southwark	+7.2%	£1,897
18	Redbridge and Waltham Forest	+11.4%	£1,495
19	Tower Hamlets	+17.1%	£2,174
20	Wandsworth	+5.2%	£2,179
21	Westminster	+16.6%	£3,084

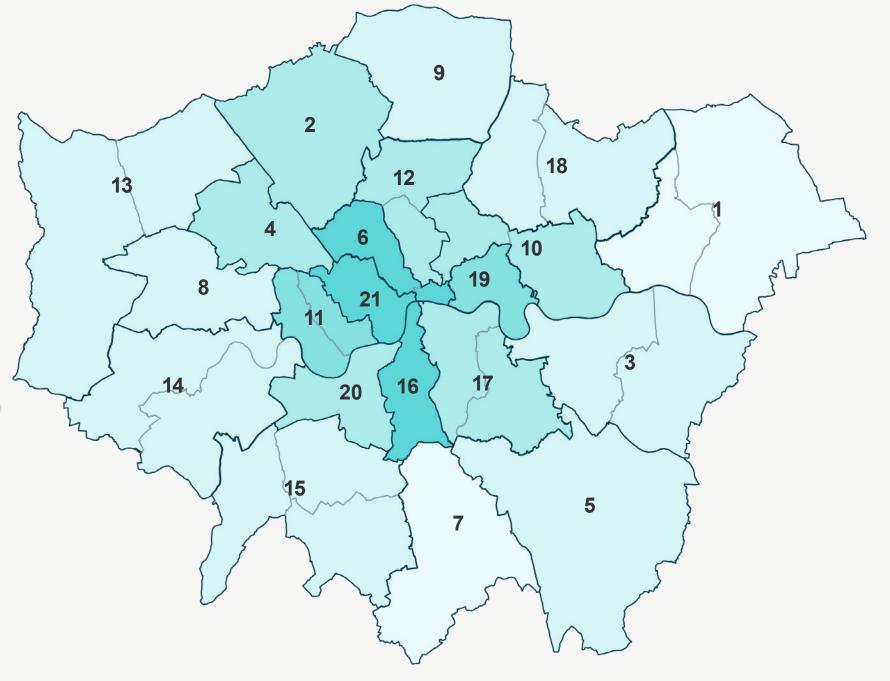
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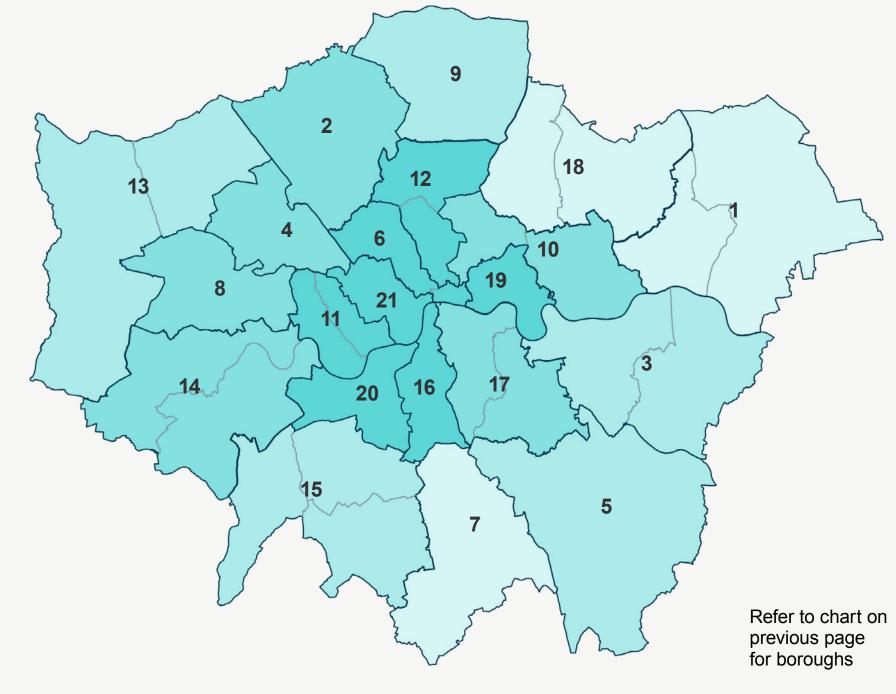


Average rent September 2017



Average rent September 2022



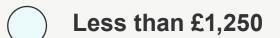




Five-year

snapshot

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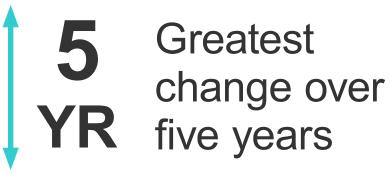


£1,250 to £1,500

£1,500 to £1,750

£1,750 to £2,000

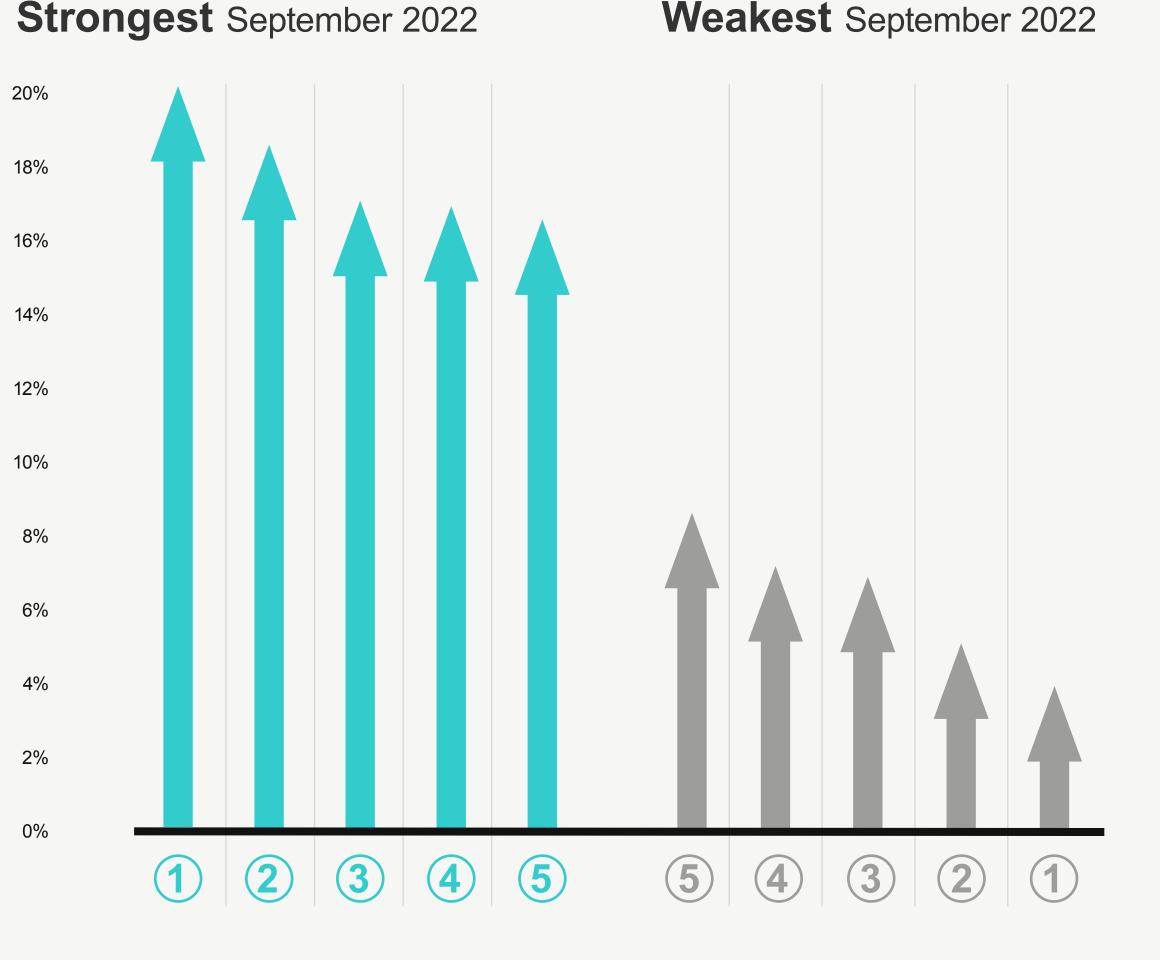
Over £2,000



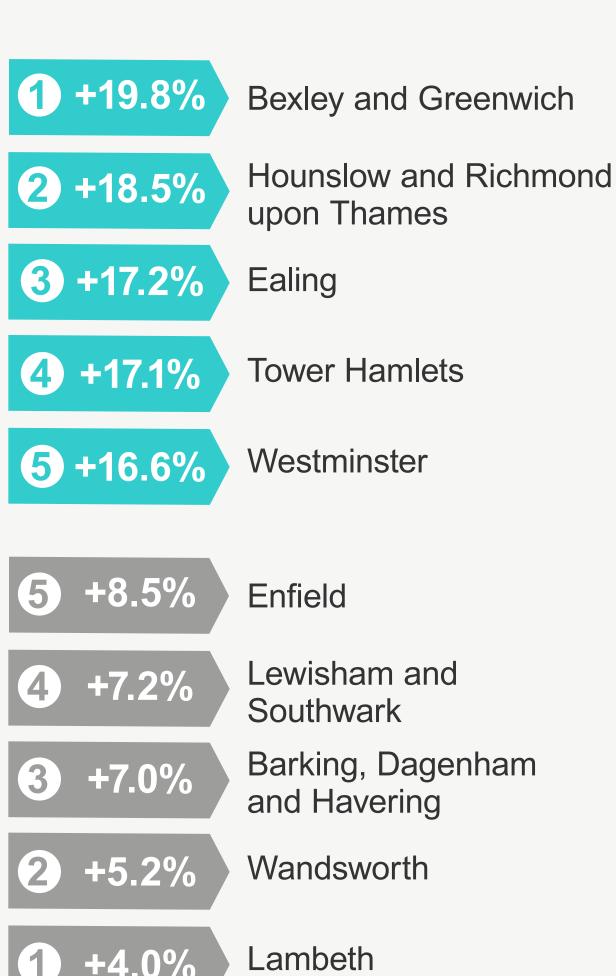
+39.9%

Westminster

Strongest and weakest performers



£





Based on annual change to September 2022



Affordability



% income spent on rent

30.3%

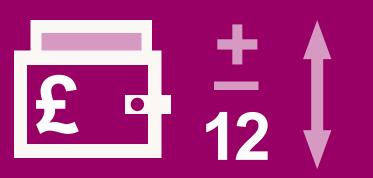
The proportion of income that UK renters spend on their rent rose slightly in September to 30.3%.



Change annual*

-0.7%

A year ago, renters were spending 29.6% of their income on rent showing a squeeze in levels of affordability.



Greatest change

+0.4%

Scotland

While renters in Scotland are paying a lower proportion of their income than they did a year ago, affordability has been most squeezed in the South West and Wales.

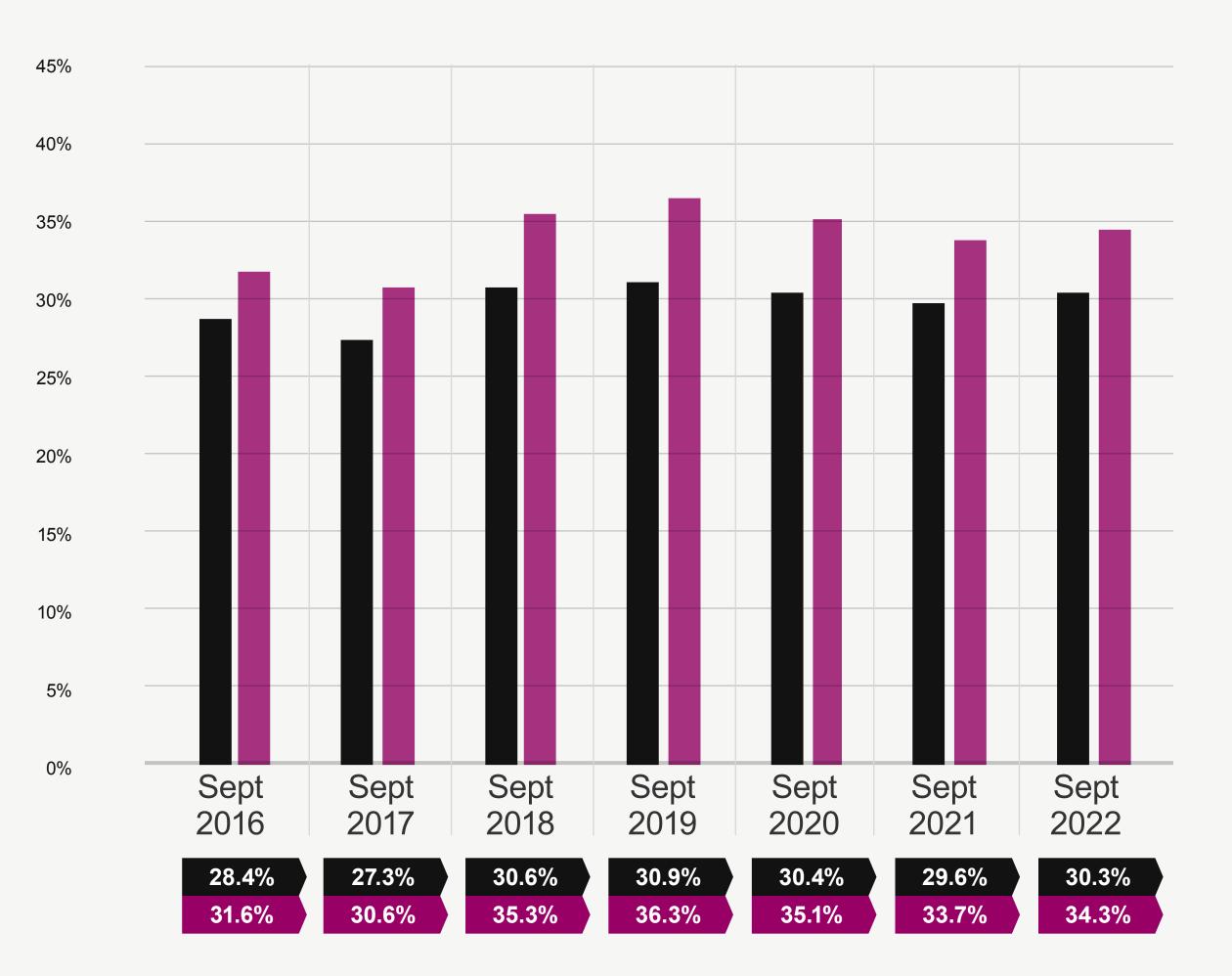




^{*} Calculated by subtracting the September 2022 figure from September 2021. A negative change indicates squeezed affordability.



Affordability over time September 2016 to September 2022





Showing the average proportion of gross income that households are spending on their rent for tenancies started in each month. The ratio is calculated from actual incomes and rents at a tenancy level rather than comparing average earnings in an area with average market rents.

UK and London



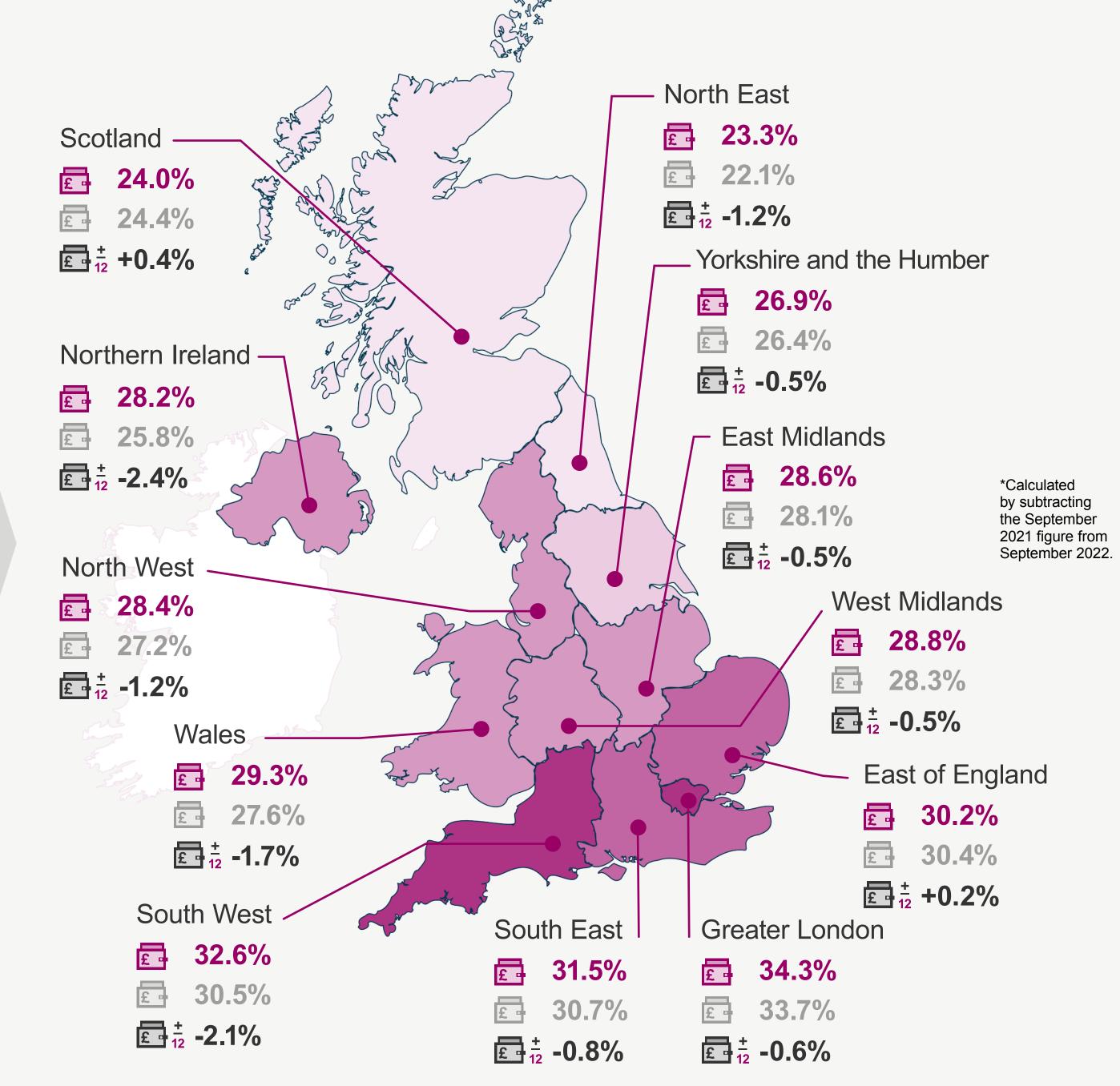






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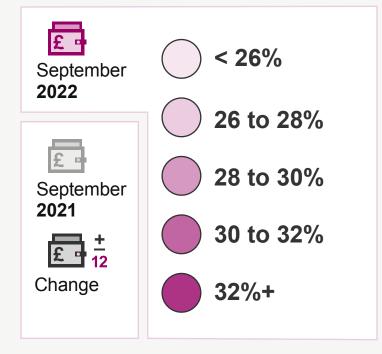


% income spent on rent

September

2022

September 2022





Next Regional focus



Median tenant gross income*

£25,000

£29,935



Average % tenant income spent on rent

23.3%

30.3%



Predominant age group

20-29

20-29



Predominant rental band

£500-£750

£750-£1,000 per month

Key

Shows regional average

Shows UK average

Delving deeper into the data we are able to provide tenant demographic and market profiling at a local level. Each month we provide a snapshot of the profile of tenants across different UK regions based on data for the last 12 months. This month's focus is on the North East.

*Excludes below £10k and over £500k



Distance moved last 12 months

Shows regional average
Shows UK average

Miles

Up to 1	1 to 2	2 to 5	5 to 10	10 to 25	25 to 50	50 to 100	100 to 200	Over 200 \	
27%	14%	15%	10%	9%	3%	4%	6%	7%	5%
24%	13%	17%	11%	10%	6%	6%	6%	2%	6%

Profile of properties let Last 12 months

Number of bedrooms

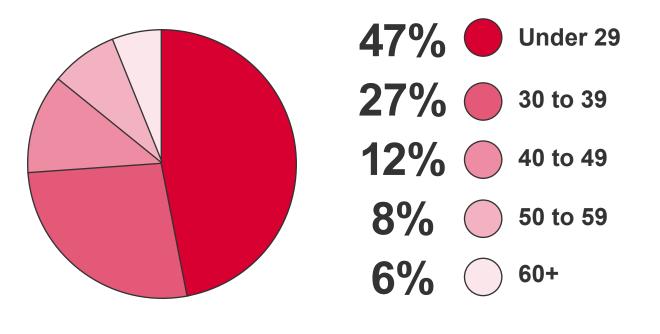
Flats Houses

3% 8% 21% 3% 29% 36%

5% 20% 23% 6% 18% 28%

Age breakdown Last 12 months

Tenants age





Our customers are at the heart of everything we do

— listening to our customers and understanding their
needs enables us to develop our proposition continually.
Whether it's market-leading referencing or bespoke
products for letting agents, tenants, or landlords, we're
here to support the UK's vibrant Private Rented Sector.

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About the Let Alliance rental index report

The index and average prices are produced using Let Alliance's mix adjusted rental index methodology. This helps to track the representative rental values over time, which factor in changes in the mix of property types and locations of rented properties. Data is gathered from our tenant referencing service, and our rental amounts are based on actual achieved rental prices with accurate tenancy start dates in a reported month, rather than advertised costs. The data used in the Let Alliance Rental Index is aggregated to regional, county and city level only. This ensures that all property or individual records remain strictly anonymous.

The Let Alliance Rental Index is prepared from information that we consider is collated with careful attention, but we do not make any statement as to its accuracy or completeness. We reserve the right to vary our methodology and to edit or discontinue this report. The Let Alliance Rental Index may not be used for commercial purposes; we shall not be liable for any decisions made or action taken in reliance upon the published data.

About Dataloft

Dataloft is an established property market intelligence company with a long track record of analysing and reporting on local housing markets. Working alongside Barbon and other companies, Dataloft have compiled Dataloft Rental Market Analytics (DRMA), the largest and most comprehensive single source of achieved rents and tenant demographics for the UK. Their team of analysts and data scientists produce the evidence needed by clients for marketing strategies, investment decisions and planning submissions.

dataloft.co.uk

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